

Reference Name: Lawrence Livermore National Securities, LLC (LLNS)

Customer Contact Name:	Kathy Bochenski Procurement Representative Lawrence Livermore National Securities, LLC 7000 East Avenue BLDG 411 Livermore, CA 94550 (925) 424-3146	Subcontract Performance Measurement Achievement:
Address:		Overall Performance: 96% GSS created a punch-out connection between LLNL and VWR with an ability to differentiate all LLNS orders by EOS, Shop Stock, and release orders. GSS tracks frequently ordered Shop Stock orders by giving items a unique LLNS#. GSS provides order confirmations for all orders. GSS greatly enhanced LLNS's offering by providing competition to the VWR offering with additional suppliers. GSS is also making a significant number of deliveries to LLNS including same day deliveries on select products.
Phone Number:	(925) 424-3146	Offeror Volume of Activity in Filling Client Requests:
Fax Number:	(925) 423-7226	
eMail:	bochenski@llnl.gov	Success Rate: 97.5% GSS processes about 10-15 orders per day.
Offeror Operations Office Address:	Government Scientific Source, Inc. 12351 Sunrise Valley Dr. Reston, VA 20191	
Contract No. or Identifier:	July 2006	
Contract Type:		
H799700	Ordering Agreement	
Contract Dollar Value :	Period of Performance:	
None listed. In 2007, GSS had \$1.9 Million in sales.	2006-2009 with renewal options. Base Term 3 years; 2 renewal years.	
Contract Method (Sole source or competitive with other vendors):		
Competitive with other vendors		

Brief description of contract requirements (as related to the proposed Statement of Work):

GSS provides a start to finish subcontract support to the customer. GSS connects with LLNS via 1) a punch-out integration with VWR, 2) a static file hosted on the Ariba Supplier Network (ASN) and 3) with LLNS placing non-catalog orders for items not loaded in the catalog. LLNS uses Ariba and Vinimaya to help manage catalog content, spend, and to route purchase orders to GSS. The items loaded in the static catalog currently include Bio-Rad, Corning and Qiagen as well as LLNS's Shop Stock catalog. In July 27, 2010, the contract was rolled over to the GSS NNSA contract with no changes.

The Shop Stock program is a combination of onsite warehouses and inventory that LLNS uses frequently. All Shop Stock items have a unique internal LLNS number associated with each line. Shop stock orders differ from all other orders in that the items are not entered into a computer manually, but by a LLNS Shop Stock employee scanning a bar code reader against an empty bin and entering quantities that need to be restocked.

All VWR orders are placed via a single punch-out through the EOS. The session starts with a user entering the LLNS EOS system and clicking on the Laboratory Supply link. The link takes the user to a joint GSS/VWR site customized according to LLNS guidelines. After the user loads a shopping cart and a requisition has been created, it is reviewed by GSS. After the requisition is approved, a purchase order is routed from LLNS' EOS/Ariba connection to GSS via XML. GSS passes a cXML purchase order directly to VWR for processing. Orders are delivered from Brisbane, CA and the GSS warehouse in Livermore, CA. GSS then charges the appropriate LLNS credit card for payment purposes. Orders for Bio-Rad, Corning and Qiagen are placed by one of the following methods: searching for the part number through the EOS' advanced search function, clicking on GSS by way of the suppliers tab or placing a search using the manufacturers tab. Once products are selected and loaded into a shopping cart, a requisition is created. Pending approval, a purchase order is routed to GSS from the joint EOS/Ariba connection via cXML. Purchase orders are manually placed with the respective vendors. Orders are routed to the GSS Livermore warehouse where all items on the shipment are verified for accuracy. GSS delivers to LLNS the same day. The third method is via non-catalog or ad-hoc orders as an LLNS user has to enter the information manually into EOS. LLNS uses this method to buy products from Fisher, Sigma, Lab Safety, Cole Parmer, Invitrogen, etc. Once a requisition has been entered, all other procedures are the same.